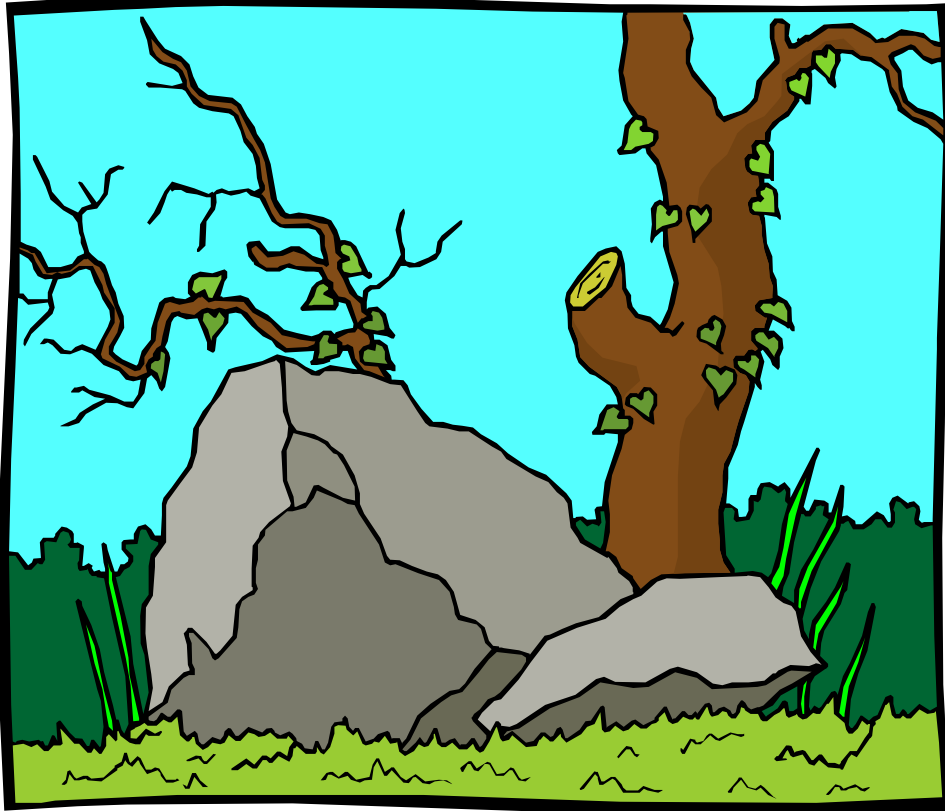


The “Rock”



- Response to failure and mistakes is to press on, determined to overcome any and all obstacles to success
- Basic unmet human needs and are terrified of being abandoned or rejected.
- Convinced (unconsciously) that if they do not act the way they do, chaos will result (i.e., they will be abandoned)

Statements:	Tends to be:
“I’m Fine	Persuasive
“I don’t need anybody”	Manipulative
“I’m no wishy washy sissy”	Able to get his way
“Sure my folks had problems-it didn’t bother me”	Quick thinking and verbally fluent
“I can take care of myself”	Tends to dominate or overpower others